A group of children with fake mustaches

Description automatically generated with medium confidence

***Annual Report for FY23***

**Over the past year Salem Family Resources achieved the following:**

* ***Hired a new Executive Director (David Voegele).***
* ***Operated the TLC Early Learning Center, the Parent-Child Playgroups, and the Resource & Referral program.***
* ***Sponsored Youth Mental Health First Aid training & certification.***
* ***Served over 100 families directly and reached out to thousands of Salem residents through social media, and a new website.***
* ***Prepared a new Three-Year Strategic Vision and updated its By-Laws.***
* ***Enhanced staff benefits with paid vacation, holidays, and sick time.***
* ***Solicited and received small grants and gifts from businesses and residents.***
* ***Established an office at 101 School Street in Salem***
* ***Strengthened its relationship with key funders, including the NH Charitable Foundation and the NH Children’s Trust.***
* ***Began the process to become a NH Family Resource Center of Quality***
* ***Applied for and received over $60,000 of Employee Retention Tax Credits***
* ***Applied and received a new $25,000 contract with the NH Children’s Trust***
* ***Began a process to purchase a building in order to add additional services and staff.***
* ***Hired a Community Resource Director to lead family support efforts through outreach, resource and referral services, and advocacy.***
* ***Hired a new contracted fiscal director to update financial record-keeping and reporting, and effectively managed a $325,000 operating budget.***

**Board of Directors - *David Breault, Kevin McKinnon, Beth Gagnon, Bonnie Wright, Donna Loranger, Maureen Kanavos, Susan Perrault, Marie Charabati, Ella Hanes.***

**Staff Leadership – *David Voegele (Executive Director), Amy Stahl (TLC Program Director).***